



Karsten Peterson

EXECUTIVE DIRECTOR | OFFICE PROPERTIES DIVISION

CUSHMAN & WAKEFIELD OF ARIZONA

SUMMARY:

Karsten has been involved with the commercial real estate and investment sales business since 1987 and has gained an extensive knowledge in all facets of the office real estate market focusing primarily on landlord/tenant and seller/buyer representation. He specializes in office and back office leasing and investment sales, in the East Valley Phoenix marketplace, and will annually participate in approximately 100 transactions, equating to roughly 1,200,000 SF of office or back office product.

HISTORY:

Karsten joined Cushman & Wakefield in 2006; formerly with Trammell Crow Company, Insignia ESG and began his career with Koll/CBS

EDUCATION:

- Bachelor of Science degree in Business Administration from Northern Arizona University
- Masters in Business Administration Marketing/Real Estate from Arizona State University

ACCOMPLISHMENTS:

- Part Top 5 Producing team each year since 1987
- Team completed the most transactions in the C&W Phoenix Office, 2008, 2009, 2010 & 2011
- Nominated NAIOP Office Brokers of the Year 6 times
- Nominated RED Top Office Team/Deal 2011